

Record of Cabinet portfolio holder decision

Local Government Act 2000 and the Local Authorities (Executive Arrangements) (Meetings and Access to Information) (England) Regulations 2012

Decision made by	Councillor Lynn Lloyd
Key decision?	Yes
Date of decision (same as date form signed)	12/11/14
Name and job title of officer requesting the decision	Andrew Down Head of HR, IT & Technical Services
Officer contact details	Tel: 01235 540372 Email: andrew.down@southandvale.gov.uk
Decision	<ol style="list-style-type: none"> 1. To appoint Stone Computer Ltd as contracted provider of server virtualisation and storage 2. To appoint CSA Waverley Ltd as contracted provider of virtualised desktop infrastructure (VDI), subcontracted to Keltec Ltd 3. To authorise the head of HR, IT & Technical Services to agree minor changes of specification with these suppliers
Reasons for decision	<p>These two contracts represent the major equipment requirements for the renewal of the councils' IT infrastructure and are an essential part of the larger plan. In the event that the councils' IT function is wholly or partially outsourced in 2016, it will be to our advantage that the technical environment is up to date, widely supported, and in a fit state to be transferred.</p> <p>Stone Computer Ltd will deliver replacements for most of the councils' server hardware and storage, much of which is at or even beyond its expected life. The server hardware (Fujitsu) and software (VMware) are established mainstream products and the price includes a three year warranty. The replacement disk storage system will offer significantly greater capacity and better performance than our current storage area network.</p> <p>Keltec Ltd will deliver a system which enables us to provide and manage our desktop IT environment from the centre. This will enable us to retain existing desktop hardware for longer, as the bulk of the computing power is delivered by the central servers. Again, the VDI system (Citrix) is an</p>

	<p>established mainstream product.</p> <p>The suppliers have been selected after a competitive procurement process.</p>
Alternative options rejected	<p>The overall infrastructure design was agreed at an earlier stage of the project. The scope of this procurement exercise therefore was to identify the suppliers able to offer best value in terms of both cost and the particular detail of their proposed solution.</p> <p>In the case of the server virtualisation we received eight proposals and interviewed three suppliers. The costs of the three short-listed proposals were very similar and we have selected Stone Computer Ltd because their submission was, overall, a little stronger than the others. The final weighted evaluation placed Stone Computer Ltd as the highest scoring bidder.</p> <p>We received five proposals for the VDI solution and interviewed two suppliers. In this case the costs were markedly different and the important point was to satisfy ourselves that the lower priced solution would meet our requirements. We have spoken to colleagues at two other councils using the proposed solution, and are satisfied that the proposal will be fit for purpose.</p>
Legal implications	<p>These procurements have been made through the government's G-Cloud framework, provided by Crown Commercial Services. This procurement method is permitted by the council's contract procedure rules.</p>
Financial implications	<p>The total cost of the server hardware and storage amounts to £193,979, of which 50 percent will fall to South Oxfordshire. This includes hardware, software, three years' support, a full back-up system, and the professional services required for implementation.</p> <p>The total cost of the VDI solution is £119,043, of which 50 per cent will fall to South Oxfordshire. This includes hardware, software, three years' support, and the professional services required for implementation.</p> <p>These costs can be met from the budget already set aside for the IT infrastructure project.</p>
Other implications	<p>A report was presented to Scrutiny Committee in October 2014 providing an update on the IT infrastructure project and setting out the position with respect to these procurements.</p> <p>The provision of desktop software for users is not included within these bids. Desktop software and training will be</p>

